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SOUTH BEND-LAPORTE-ELKHART, INDIANA, MILK MARKET NEWS

Federal Order No. 31  
U. S. Department of Agriculture  
Agricultural Marketing Service  
Telephone: ATLantic 8-2571

Market Administrator  
220 South William Street  
P. O. Box 216  
South Bend, Indiana, 46624

Issued for Information of Producers  
Who Are Not Members of Cooperative Associations

Vol. VII, No. 10

October 1963

SEPTEMBER UNIFORM PRICE \$4.03

Dairy farmers will receive a uniform price of \$4.03 for September 1963 deliveries of Grade A milk to handlers under the South Bend-LaPorte-Elkhart, Indiana, milk order. The uniform price is based upon a butterfat test of 3.5 percent, and will be adjusted by a differential of 7.2 cents for each one tenth percent that tests vary above or below the 3.5 percent standard. The minimum price is subject to a 4 cent per hundredweight marketing service deduction, together with the authorized hauling charge. This uniform price is 2 cents above the August uniform price and 3 cents above the price of a year ago.

PRODUCER RECEIPTS

Daily average producer receipts are up 1.5 percent from August, but are almost 1 percent less than a year ago. There has been no noticeable change in the production pattern because of the dropping of the base excess plan. Perhaps it is too early to analyze the effect this may have on future production. Daily herd averages have increased 50 pounds per day over September of 1962, but the decrease of 40 producers on this market has more than offset this increase per herd.

CLASS I SALES

Class I sales are 2 percent higher than in August, but are almost 3 percent less than a year ago. Usually the increase of September over August is more than 2 percent. The ownership of National Milk Company has changed from Pure Milk Association to Hawthorn-Mellody Farms. No appreciable changes have been noticed in this market as the result of this transaction, insofar as sales or receipts are concerned.

CLASS I PRICE

The Class I price for the October 1963 delivery period will be \$4.40 per hundredweight for 3.5 percent milk. This price was computed by adding \$1.30 per hundredweight to the basic formula price (\$3.12), minus the 2 cent supply-demand adjustment. The supply-demand adjustment for the November 1963 delivery period will be zero.

U. S. DEPT. OF AGRICULTURE  
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OCT 31 1963

CURRENT SERIAL RECORDS

ORDER NO. 31 PRICES

Class Prices and Uniform Prices Per Cwt. for 3.5% Milk  
Average Prices For The Years 1954-1960 And By Months From 1961 To Date

| Year<br>and<br>Month | <u>CLASS I</u>            |                          |                       | <u>CLASS II</u>           |                       | <u>CLASS III</u>      | <u>UNIFORM PRICES</u><br>B.F. |                           |
|----------------------|---------------------------|--------------------------|-----------------------|---------------------------|-----------------------|-----------------------|-------------------------------|---------------------------|
|                      | <u>Differ-<br/>ential</u> | <u>Supply<br/>Demand</u> | <u>Milk<br/>Price</u> | <u>Differ-<br/>ential</u> | <u>Milk<br/>Price</u> | <u>Milk<br/>Price</u> | <u>Milk<br/>Price</u>         | <u>Differ-<br/>ential</u> |
| 1954                 | \$ 1.10                   | \$ - .243                | \$3.930               | \$ --                     | \$ --                 | \$2.874               | \$3.636                       | \$ .072                   |
| 1955                 | 1.10                      | - .134                   | 4.000                 | --                        | --                    | 3.018                 | 3.785                         | .069                      |
| 1956                 | 1.22                      | - .049                   | 4.277                 | --                        | --                    | 3.118                 | 4.005                         | .071                      |
| 1957                 | 1.10                      | - .177                   | 4.060                 | .59                       | 3.688                 | 3.126                 | 3.833                         | .071                      |
| 1958                 | 1.08                      | - .118                   | 3.980                 | .60                       | 3.611                 | 3.009                 | 3.777                         | .070                      |
| 1959                 | 1.10                      | + .075                   | 4.188                 | .60                       | 3.608                 | 3.018                 | 3.966                         | .072                      |
| 1960                 | 1.10                      | - .008                   | 4.220                 | .60                       | 3.720                 | 3.150                 | 3.988                         | .071                      |
| <u>1961</u>          |                           |                          |                       |                           |                       |                       |                               |                           |
| Jan.                 | \$ 1.10                   | \$ - .06                 | \$4.48                | \$ .70                    | \$4.14                | \$3.42                | 4.26                          | \$ .073                   |
| Feb.                 | 1.10                      | - .02                    | 4.50                  | .70                       | 4.12                  | 3.24                  | 4.26                          | .073                      |
| Mar.                 | .90                       | - .02                    | 4.12                  | .45                       | 3.69                  | 3.23                  | 3.94                          | .073                      |
| Apr.                 | .90                       | - .02                    | 4.11                  | .45                       | 3.68                  | 3.23                  | 3.91*                         | .073                      |
| May                  | .90                       | .00                      | 4.13                  | .45                       | 3.68                  | 3.19                  | 3.84*                         | .073                      |
| June                 | .90                       | + .02                    | 4.11                  | --                        | 3.30                  | 3.12                  | 3.76*                         | .073                      |
| July                 | 1.10                      | + .02                    | 4.24                  | --                        | 3.31                  | 3.15                  | 3.95*                         | .073                      |
| Aug.                 | 1.30                      | - .04                    | 4.41                  | --                        | 3.33                  | 3.17                  | 4.13                          | .073                      |
| Sept.                | 1.30                      | - .06                    | 4.41                  | --                        | 3.33                  | 3.18                  | 4.16                          | .073                      |
| Oct.                 | 1.30                      | - .04                    | 4.44                  | --                        | 3.33                  | 3.19                  | 4.12                          | .073                      |
| Nov.                 | 1.30                      | + .02                    | 4.51                  | --                        | 3.32                  | 3.21                  | 4.22                          | .073                      |
| Dec.                 | 1.10                      | - .02                    | 4.29                  | --                        | 3.34                  | 3.19                  | 4.00                          | .073                      |
| Av.                  | \$ 1.10                   | \$ - .018                | \$4.31                | \$ .50                    | \$3.55                | \$3.21                | \$4.05                        | \$ .073                   |
| <u>1962</u>          |                           |                          |                       |                           |                       |                       |                               |                           |
| Jan.                 | \$ 1.10                   | \$ - .12                 | \$4.17                | \$ --                     | \$3.34                | \$3.18                | \$3.92                        | \$ .073                   |
| Feb.                 | 1.10                      | - .10                    | 4.18                  | --                        | 3.33                  | 3.14                  | 3.92                          | .073                      |
| Mar.                 | .90                       | - .10                    | 4.09                  | --                        | 3.32                  | 3.06                  | 3.85                          | .073                      |
| Apr.                 | .90                       | - .08                    | 4.03                  | --                        | 3.14                  | 2.93                  | 3.69*                         | .070                      |
| May                  | .90                       | - .04                    | 3.91                  | --                        | 3.09                  | 2.90                  | 3.55*                         | .070                      |
| June                 | .90                       | - .04                    | 3.87                  | --                        | 3.08                  | 2.89                  | 3.54*                         | .070                      |
| July                 | 1.10                      | - .06                    | 4.05                  | --                        | 3.08                  | 2.90                  | 3.71*                         | .070                      |
| Aug.                 | 1.30                      | - .04                    | 4.29                  | --                        | 3.07                  | 2.90                  | 3.96                          | .070                      |
| Sept.                | 1.30                      | - .04                    | 4.30                  | --                        | 3.10                  | 2.91                  | 4.00                          | .070                      |
| Oct.                 | 1.30                      | - .04                    | 4.32                  | --                        | 3.09                  | 2.96                  | 4.04                          | .070                      |
| Nov.                 | 1.30                      | + .02                    | 4.39                  | --                        | 3.11                  | 3.01                  | 4.10                          | .070                      |
| Dec.                 | 1.10                      | + .04                    | 4.24                  | --                        | 3.12                  | 3.02                  | 3.89                          | .070                      |
| Av.                  | \$ 1.10                   | \$ - .05                 | \$4.15                | \$ --                     | \$3.16                | \$2.98                | \$3.85                        | \$ .071                   |
| <u>1963</u>          |                           |                          |                       |                           |                       |                       |                               |                           |
| Jan.                 | \$ 1.10                   | \$ - .04                 | \$4.17                | \$ --                     | \$3.13                | \$3.03                | \$3.87                        | \$ .070                   |
| Feb.                 | 1.10                      | - .10                    | 4.10                  | --                        | 3.13                  | 3.05                  | 3.83                          | .070                      |
| Mar.                 | .90                       | - .10                    | 3.90                  | --                        | 3.14                  | 3.06                  | 3.68                          | .070                      |
| Apr.                 | .90                       | - .08                    | 3.91                  | --                        | 3.13                  | 3.02                  | 3.67*                         | .070                      |
| May                  | .90                       | - .04                    | 3.94                  | --                        | 3.13                  | 2.98                  | 3.62*                         | .070                      |
| June                 | .90                       | - .02                    | 3.95                  | --                        | 3.14                  | 2.96                  | 3.58*                         | .070                      |
| July                 | 1.10                      | - .02                    | 4.16                  | --                        | 3.13                  | 2.98                  | 3.83*                         | .070                      |
| Aug.                 | 1.30                      | - .06                    | 4.33                  | --                        | 3.14                  | 3.01                  | 4.01                          | .070                      |
| Sept.                | 1.30                      | - .08                    | 4.32                  | --                        | 3.22                  | 3.06                  | 4.03                          | .072                      |
| Oct.                 | 1.30                      | - .02                    | 4.40                  | --                        |                       |                       |                               |                           |

\* The price shown here is the weighted average of the base price and the excess price.



SOUTH BEND-LAPORTE-ELKHART, INDIANA, MILK MARKET NEWS

Vol. VII, No. 10

UTILIZATION AND CLASSIFICATION OF MILK

October 1963

|                                 | September 1963<br>Reported Data |                     | September 1962<br>Audited Data |                     |
|---------------------------------|---------------------------------|---------------------|--------------------------------|---------------------|
|                                 | Product<br>Pounds               | Butterfat<br>Pounds | Product<br>Pounds              | Butterfat<br>Pounds |
| <u>CLASS I</u>                  |                                 |                     |                                |                     |
| Milk                            | 9,262,498                       | 328,807             | 9,606,984                      | 340,863             |
| 2% Skim Milk                    | 774,549                         | 16,441              | --                             | --                  |
| Skim Milk                       | 101,015                         | 61                  | 129,822                        | 98                  |
| Fortified Skim Milk             | 46,749                          | 179                 | 757,041                        | 16,427              |
| Buttermilk                      | 86,853                          | 886                 | 76,644                         | 718                 |
| Flavored Milk & Drink           | 526,536                         | 16,902              | 542,048                        | 17,749              |
| Cereal Mixture                  | 158,896                         | 19,232              | 153,314                        | 19,249              |
| Coffee Cream                    | 7,606                           | 1,450               | 9,497                          | 1,890               |
| Whipping Cream                  | 20,100                          | 7,843               | 28,201                         | 10,954              |
| Sour Cream                      | 11,679                          | 2,276               | 11,171                         | 2,150               |
| Total Class I Utilization       | 10,996,481                      | 394,077             | 11,314,722                     | 410,098             |
| Add: Class I Shrinkage          | 214,004                         | 8,746               | 54,993                         | 2,771               |
| Subtract: Other Source Receipts | 45,485                          | 1,592               | --                             | --                  |
| Subtract: Overage               | --                              | --                  | --                             | --                  |
| Net Class I                     | 11,165,000                      | 401,231             | 11,369,715                     | 412,869             |
| <u>CLASS II</u>                 |                                 |                     |                                |                     |
| Used to Produce Cottage Cheese  | 331,423                         | 7,649               | 326,981                        | 8,114               |
| Subtract: Other Source Receipts | --                              | --                  | --                             | --                  |
| Subtract: Overage               | --                              | --                  | --                             | --                  |
| Net Class II                    | 331,423                         | 7,649               | 326,981                        | 8,114               |
| <u>CLASS III</u>                |                                 |                     |                                |                     |
| Class III Products              | 2,574,921                       | 111,780             | 2,404,727                      | 114,049             |
| Inventory Variation             | 405,514                         | 18,665              | 520,107                        | 17,836              |
| Total Class III Utilization     | 2,980,435                       | 130,445             | 2,924,834                      | 131,885             |
| Add: Class III Shrinkage        | 211,300                         | 8,730               | 203,686                        | 5,306               |
| Subtract: Other Source Receipts | 88,016                          | 7,749               | 106,049                        | 13,158              |
| Subtract: Overage               | 15,158                          | --                  | 22,133                         | 1,613               |
| Net Class III                   | 3,088,561                       | 131,426             | 3,000,338                      | 122,420             |
| TOTAL PRODUCER RECEIPTS         | 14,584,984                      | 540,306             | 14,697,034                     | 543,403             |

MISCELLANEOUS INFORMATION

|                                       | September<br>1963 | August<br>1963 | September<br>1962 |
|---------------------------------------|-------------------|----------------|-------------------|
| Average Daily Production              | 486,166#          | 478,659#       | 489,901#          |
| Sept. 1963 Production Compared With - | --                | + 1.57%        | - 0.76%           |
| Class I Daily Average                 | 366,549#          | 358,334#       | 377,157#          |
| Sept. 1963 Sales Compared With -      | --                | + 2.29%        | - 2.81%           |
| Number of Producers                   | 639               | 641            | 689               |
| Daily Herd Production                 | 761#              | 747#           | 711#              |
| Av. Test of Producer Milk Received    | 3.7045%           | 3.6414%        | 3.6974%           |
| Total Value Paid Producers            | \$609,253.59      | \$609,710.64   | \$608,949.13      |
| Av. Monthly Milk Check Per Farm       | \$ 953.45         | \$ 951.19      | \$ 883.82         |
| Av. Daily Milk Check Per Farm         | \$ 31.78          | \$ 30.68       | \$ 29.46          |

RECEIPTS AND CLASSIFICATION OF PRODUCER MILK

| <u>CLASS I</u> |               | <u>CLASS II</u> |               | <u>CLASS III</u> |               | Total<br>Producer<br>Receipts |
|----------------|---------------|-----------------|---------------|------------------|---------------|-------------------------------|
| <u>Year</u>    | <u>Pounds</u> | <u>Percent</u>  | <u>Pounds</u> | <u>Percent</u>   | <u>Pounds</u> |                               |
| 1954           | 7,272,928     | 70.4            | --            | --               | 3,058,935     | 10,331,863                    |
| 1955           | 8,692,563     | 76.3            | --            | --               | 2,695,649     | 11,388,212                    |
| 1956           | 10,125,716    | 75.4            | --            | --               | 3,302,901     | 13,428,617                    |
| 1957           | 11,720,328    | 70.8            | 1,107,967     | 6.7              | 3,725,823     | 16,554,118                    |
| 1958           | 13,517,112    | 73.0            | 1,310,449     | 7.1              | 3,685,335     | 18,512,896                    |
| 1959           | 16,589,993    | 76.9            | 1,211,475     | 5.6              | 3,769,307     | 21,570,775                    |
| 1960           | 17,498,173    | 74.3            | 1,458,651     | 6.3              | 4,634,073     | 23,590,897                    |
| <u>1961</u>    |               |                 |               |                  |               |                               |
| Jan.           | 19,690,835    | 75.4            | 1,428,275     | 5.5              | 4,975,674     | 26,094,784                    |
| Feb.           | 17,464,772    | 75.9            | 1,421,718     | 6.2              | 4,129,407     | 23,015,897                    |
| Mar.           | 12,420,107    | 75.6            | 382,047       | 2.3              | 3,627,652     | 16,429,806                    |
| Apr.           | 11,484,078    | 73.4            | 318,468       | 2.0              | 3,848,568     | 15,651,114                    |
| May            | 11,792,418    | 67.0            | 321,915       | 1.8              | 5,481,802     | 17,596,135                    |
| June           | 9,830,977     | 63.8            | 313,085       | 2.0              | 5,264,837     | 15,408,899                    |
| July           | 10,613,606    | 70.4            | 675,908       | 4.5              | 3,790,475     | 15,079,989                    |
| Aug.           | 11,084,817    | 75.8            | 693,508       | 4.7              | 2,844,025     | 14,622,350                    |
| Sept.          | 10,923,499    | 77.5            | 326,563       | 2.3              | 2,837,715     | 14,087,777                    |
| Oct.           | 12,181,290    | 73.3            | 338,433       | 2.0              | 4,105,238     | 16,624,961                    |
| Nov.           | 11,955,642    | 76.4            | 289,822       | 1.9              | 3,393,575     | 15,639,039                    |
| Dec.           | 11,801,030    | 72.3            | 279,474       | 1.7              | 4,250,327     | 16,330,831                    |
| Av.            | 12,603,589    | 73.1            | 565,768       | 3.1              | 4,045,775     | 17,215,132                    |
| <u>1962</u>    |               |                 |               |                  |               |                               |
| Jan.           | 12,231,118    | 73.2            | 330,249       | 2.0              | 4,148,001     | 16,709,368                    |
| Feb.           | 11,188,371    | 73.3            | 389,585       | 2.6              | 3,678,047     | 15,256,003                    |
| Mar.           | 12,417,545    | 73.9            | 483,171       | 2.9              | 3,899,565     | 16,800,281                    |
| Apr.           | 11,110,184    | 68.6            | 364,144       | 2.2              | 4,732,699     | 16,207,027                    |
| May            | 11,414,525    | 63.7            | 340,658       | 1.9              | 6,176,413     | 17,931,596                    |
| June           | 10,651,666    | 66.4            | 300,014       | 1.9              | 5,079,736     | 16,031,416                    |
| July           | 10,378,121    | 69.9            | 322,423       | 2.2              | 4,147,090     | 14,847,634                    |
| Aug.           | 11,018,946    | 75.7            | 418,211       | 2.9              | 3,110,285     | 14,547,442                    |
| Sept.          | 11,381,995    | 77.3            | 326,964       | 2.2              | 3,008,081     | 14,717,040                    |
| Oct.           | 12,434,200    | 79.2            | 341,404       | 2.2              | 2,931,224     | 15,706,828                    |
| Nov.           | 11,945,879    | 77.7            | 359,223       | 2.3              | 3,075,136     | 15,380,238                    |
| Dec.           | 11,637,393    | 71.2            | 237,660       | 1.5              | 4,471,118     | 16,346,171                    |
| Av.            | 11,484,162    | 72.5            | 351,142       | 2.2              | 4,038,116     | 15,873,420                    |
| <u>1963</u>    |               |                 |               |                  |               |                               |
| Jan.           | 12,076,063    | 72.6            | 325,447       | 1.9              | 4,237,665     | 16,639,175                    |
| Feb.           | 10,884,996    | 72.7            | 268,859       | 1.8              | 3,810,435     | 14,964,290                    |
| Mar.           | 11,949,001    | 73.5            | 394,568       | 2.4              | 3,909,489     | 16,253,058                    |
| Apr.           | 11,471,912    | 71.5            | 270,792       | 1.7              | 4,291,808     | 16,034,512                    |
| May            | 11,528,781    | 65.6            | 307,140       | 1.7              | 5,741,907     | 17,577,828                    |
| June           | 9,977,855     | 62.3            | 282,019       | 1.8              | 5,755,624     | 16,015,498                    |
| July           | 10,647,953    | 71.2            | 387,449       | 2.6              | 3,924,904     | 14,960,306                    |
| Aug.           | 11,116,627    | 74.9            | 330,561       | 2.2              | 3,391,251     | 14,838,439                    |
| Sept.          | 11,165,000    | 76.5            | 331,423       | 2.3              | 3,088,561     | 14,584,984                    |